

Attachment 10.1

Acquisition of garbage compaction units (tender 09068)

1 page



Tender evaluation summary

Contract No: 09068

Contract Name: Purchase of two (2) Robotic Arm Collection Vehicles RACVs)

Tenders were invited by Open Tender process. Tenders closed at 2.00pm on 16 September, 2009 at which time 6 tenders were received from the tenderers who are listed in table 1 (below)

Table 1 – Tenders received from:

Name of Tenderer	Price (inc GST)
Superior PAK P/L	\$646,598.90
Stillwell Trucks	\$623,873.80
South Central Trucks	\$600,478.00
North East Isuzu	\$558,990.50
MacDonald Johnston	Non-compliant only body
CMI Hino	\$550,152.00

The Tenders were assessed in accordance with Clause 23 "Evaluation of Tenders" of Council's Administration Procedure "Procurement". This procedure requires that tenders are assessed by an evaluation panel using a weighted matrix to rank the tenderers in order of preference.

The evaluation panel comprised the people listed as recommended by in table 2 (below).

The scores for Price were automatically generated by the Tender Management System using the formula adopted from Association Consulting Engineers Australia (ACEA) as follows:

$$S = 5 + 10 \times \frac{(\$M - \$T)}{\$M}$$

Where: S = Score (Max 10), \$M = Median Price, \$T = Tendered Price

Scores for the remaining criteria were allocated qualitatively by agreement of the evaluation panel using standard procedure based on scoring in the range of 0 to 10, with 5 being acceptable. A full summary of the evaluation criteria, weightings and allocated scores is provided as table 3 (next page).

The evaluation panel has selected North East Isuzu as the preferred supplier and recommends that their Tender for \$558,990.50 be accepted

Table 2 - Recommendation/Endorsement/Approval

Name	Position Title	Date	Signature
Recommended by:			
Paul Watson	Team Leader Plant and Fleet	24/11/09	
John Souness	Plant Coordinator	25/11/09	
Matt Wye	Operator	25/11/09	
Endorsed by:			
Garry Herdegen	Manager Business and Information	24/11/09	
Beth Davidson-Park	General Manager Corporate & Community		
John Braun	Contracts Officer	25/11/09	
Approved by:			
Jeff Tate	Chief Executive Officer		

Table 3 – Evaluation Criteria, Weightings and Scores

Criteria	Weighting %	Tenderer									
		Superior PAK P/L		Stillwell Trucks		South Central Trucks		North East Isuzu		CMI Hino	
		Score (Max 10)	Weighted Score %	Score (Max 10)	Weighted Score %	Score (Max 10)	Weighted Score %	Score (Max 10)	Weighted Score %	Score (Max 10)	Weighted Score %
Pricing	40.00%	4.23	16.93%	4.61	18.44%	5.00	20.0%	5.69	22.76%	5.84	23.35%
Current Commitments/Time	10.00%	6.00	6.00%	7.00	7.00%	5.00	5.0%	7.00	7.00%	5.00	5.00%
Functionality	35.00%	5.33	18.67%	6.20	21.68%	7.03	24.59%	8.53	29.87%	0	0.00%
After Sales Service	15.00%	3.00	4.50%	3.00	4.50%	3.00	4.50%	6.00	9.00%	5.00	7.50%
Totals	100%		46.10%		51.62%		54.09%		68.63%		35.85%